

# We Are Hiring!

## GOLF PRODUCT MANAGER



### **GARDNER, INC. IS THE INDUSTRY LEADER IN CHANNEL MANAGEMENT PROVIDING SOLUTIONS THAT DRIVE GROWTH AND PROFITABILITY FOR CLIENTS AND BUSINESS PARTNERS.**

Gardner, Inc. has been serving clients across the country for over 75 years as one of the largest family-owned and operated Outdoor Power Equipment and Commercial Parts Distributors in the nation. Gardner facilities are strategically located in; Ohio, Florida, Massachusetts, North Carolina and Tennessee. Totalling over 900,000 square feet; the warehouses contain over 165,000 active SKUs and are capable of processing over 6,000 orders per shift.

#### **SUMMARY / OBJECTIVE:**

This primarily inside sales position, works with golf cart dealers. Specifically, selling parts & accessories, make up kits and sell used golf karts when they become available again. Currently, approximately \$1 million in annual sales with wide open for new business growth. Going forward the goal is minimum \$2 million in sales. The successful candidate will be a go getter, productive within the office environment. The selected candidate will be based from our Jacksonville, Florida Facility.

#### **KEY RESPONSIBILITIES**

The Golf Product Manager will be accountable for inventory management of finished goods, spare parts and accessories along with wholesale account management (sales). The Golf Product Manager will also work with the Regional Sales Manager to develop and assist with golf product marketing programs.

#### **ESSENTIAL FUNCTIONS:**

- Maintain price file integrity between vendors and internal business system.
- Inventory monitoring to insure adequate stocking levels while avoiding over stock of slow moving parts.
- Cataloging and photographing of inbound off lease carts.
- Sales management of assigned accounts.
- Product line leader (go-to person) supporting outside sales team with product questions and order entry.

#### **TRAVEL:**

Occasional overnight travel may be required.

#### **REQUIREMENTS:**

- 3 to 5 Years of Sales Account Management
- Golf Cart Dealership Parts Sales or equivalent
- Lawn & Garden Parts Sales or equivalent

*Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities, and activities may change at any time with or without notice.*

For More Information About Becoming  
Part Of The Gardner Team:

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[www.gardnerinc.com](http://www.gardnerinc.com)

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